HIGHWAYS AGENCY

Safe roads, reliable journeys, informed travellers

Supplier recognition awards 2012

Highlighting the important contributions made by suppliers to the Highways Agency's strategic road network

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Recognising world-class performance

This is the second year of the Highways Agency's supplier recognition scheme. We have again seen many excellent examples, highlighting the important contribution made by our suppliers in helping to operate, maintain and improve the strategic road network in England.

We announced the latest winners at a ceremony at the Priory Rooms in Birmingham on 6 December 2012, where our chief executive, Graham Dalton, presented certificates to the successful companies.

We received entries from many businesses in our supply chain – including those in direct contract and those in the extended supply chain. This included a number of examples where specialist input from small and medium enterprises has genuinely added value to the Highways Agency's work.

The programme of awards again focused on the work in the supply chain to address Highways Agency priorities and the themes set out in our procurement strategy:

- Managing down cost/improving value
- Supply chain management
- Health and safety
- Building and sustaining capability
- Delivering sustainable value and solutions

Supplier recognition awards 2012

In addition to celebrating winners and highly commended entries in each category, we also made a special commendation for service during the London 2012 Olympic and Paralympic Games.

More information about the **supplier recognition awards** can be found on our website.

David Poole
Procurement Director
Highways Agency

The supplier recognition awards 2012, held in Birmingham, were hosted by the Highways Agency's supply chain manager David O'Neil (below)

** Front cover photograph, showing roadworks in Area 3, taken by EnterpriseMouchel*

Working in partnership

It is more important than ever that we create an environment where our suppliers are encouraged to innovate, and to share best practice and imaginative solutions to further improve our delivery in all aspects of the service we provide.

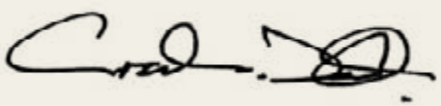
I am delighted that we have been able to recognise suppliers that are demonstrating world-class performance in driving down costs and delivering increasingly efficient and effective customer services.

Once again, there were a large number of high-quality entries for the awards, which demonstrates the importance our suppliers place on the performance they deliver. It was excellent to see entries came from across the breadth and depth of our supply chain.

Our vision is to build on our already strong reputation and to be recognised as the world's leading road operator. Our suppliers are central to that. We deliver more than 90 per cent of the Highways Agency's expenditure through them. The role they play, working in close partnership with us to drive down costs and deliver the services we require, is crucial. This ensures we operate, maintain and improve the strategic road network both efficiently and effectively to meet the diverse needs of our customers.

By recognising their industry leading performance, and encouraging our supply chain to share best practice, we are demonstrating how proud we are to acknowledge their performance and contribution.

It was a real pleasure to be present at this event, to hear about all the areas of recognition and to be able to present these awards. I would like to thank all suppliers who participated in the scheme, as well as those that didn't but still continue to successfully deliver the work they do for our customers.



Graham Dalton
Chief Executive
Highways Agency

"I am delighted that we have been able to recognise suppliers who are demonstrating world-class performance."

Health and safety

Recognising suppliers that show industry leading commitment to improving corporate and workforce health and safety.

The Intellicone system transforms ordinary temporary road barriers (traffic cones) into an electronic safety perimeter

WINNER: TARMAC

Comprehensive safety culture with proactive engagement from senior management to promote the importance of health and safety throughout the organisation. In total 2.5 million hours were worked on Highways Agency contracts since the last occasion time was lost due to an injury to a Tarmac employee, working collaboratively with equipment and plant manufacturers. And operating procedures were developed and shared with other organisations to aid and manage pedestrian safety during roadworks.

Tarmac's Nick Shires, Glyn Williams and Andy Rowley collected the health and safety award

See more photos

WINNER: COSTAIN CARILLION JOINT VENTURE

Bridge demolition at M1 junction 12

Very good safety record on the M1 junctions 10 to 13 managed motorways scheme with four separate periods of more than one million hours worked without a RIDDOR (Reporting of Injuries, Diseases and Dangerous Occurrences Regulations) incident, demonstrating Costain Carillion's commitment to continually improve its health and safety performance. Their approach includes comprehensive staff training programmes, developing best working practices and improvements, and promoting a healthy workforce. Excellent work was carried out with local schools to educate children about the hazards found on construction sites.

HIGHLY COMMENDED: A-ONE+

Stuart Cordier, Roger Poeth and David Allison from A-one+

The Intellicone is a very good example of using technology to aid road worker safety. It uses an alarm when cones are struck or moved in traffic management. This alerts the road workers, giving them time to move to a place of safety. This innovative technology significantly improves the safety of road workers. A-one+ worked in partnership with Highway Resource Solutions to develop the system. A number of other suppliers have now taken delivery of the Intellicone product and A-one+ has deployed it throughout four areas.

HIGHLY COMMENDED: TARMAC AND PEEKMOUCHEL

Ian Patey, Roy Norbury and Tim Goddard

PeekMouchel has strongly supported the Highways Agency's Aiming For Zero programme by fostering a strong positive safety culture at both an operational and organisational level. They proactively addressed issues early during the mobilisation period of major construction works, which meant issues were resolved during the design period, eliminating problems later on.

They shared lessons across other contracts and the wider technology community. This approach has resulted in health and safety improvements across the organisation and its supply chain. A zero RIDDOR performance has been achieved over the lifetime of the East TechMAC.

Managing down cost

Demonstrating significant achievement by mobilising all talents and resources to deliver smarter and more efficient ways of working in Highways Agency contracts.

WINNER: AMEY

Amey proactively responded to the challenge of delivering 25 per cent savings by retrofitting asset support contract requirements into its existing managing agent contractor contract. This helped them to deliver smarter and more efficient ways of driving down costs, as well as savings approaching £18 million in the last financial year.

Andy Milner and Scott Millar pick up the managing down cost award on behalf of Amey

WINNER: COSTAIN CARILLION JOINT VENTURE

Brian Griffiths, Bruce Richards and Darren Ruane with Graham Dalton

Costain Carillion has tackled significant engineering and commercial challenges. They used value engineering and continuous process improvement to put the joint venture on course to deliver in excess of £50 million savings on the M1 junctions 10 to 13 project.

HIGHLY COMMENDED: MOTT MACDONALD

A strong example of applying lean techniques at the crucial early design stage of projects, having a major impact on out-turn cost. Significant cost and time savings have been realised and important knowledge and cultural transfer has taken place between Area 2 and Area 4.

Mott MacDonald – Nigel Harris, Michelle Eichenberger and Martin Hooper

HIGHLY COMMENDED: PRO-TECT SAFETY SIGNS – PROVISION OF EQUIPMENT AND CONSUMABLES

Andy Roberts from Pro-Tect Safety Signs

Pro-Tect proactively delivered value for money by providing vehicles and other equipment for the Traffic Officer Service. Working in close partnership with the Highways Agency to improve carriageway clearance times and manage incidents, including contributing to the CLEAR (collision, lead, evaluate, act, and reopen) project. A strong example of the value that can be unlocked through engaging the specialist knowledge and expertise of a small and medium enterprise supplier. Pro-Tect have also effectively engaged with their supply base to provide improved cost-effective products.

Supply chain management

Embedding the Highways Agency's strategic agenda, values and principles through its supply chain.

See more

WINNER: ENTERPRISEMOUCHEL

For obtaining accreditation for collaborative working in Area 3, which led to the strengthening of relationships across the supply chain, as well as delivering efficiency savings and a strong health and safety performance.

EnterpriseMouchel in Area 3

Scott Cooper, James Haluch and Paul McCrery accept the winning award for supply chain management on behalf of EnterpriseMouchel

HIGHLY COMMENDED: CONNECT PLUS (M25) LTD

Consortium Connect Plus developed collaborative working within its supply chain community of suppliers – those charged with delivering renewal works in Area 5 over the next five years to the value of £150 million. The work is at an early stage but evidence already shows signs of success.

This includes dealing with the challenges of the London 2012 Olympic and Paralympic Games and the rapid mobilisation and collaboration needed to deal with the sensitive M4 Boston Manor Viaduct repairs.

Tim Jones, Nicola Temporal and Chris Richardson, photographed with Graham Dalton, receive their highly commended award

Building and sustaining capability

Recognising suppliers that have created opportunities to bring people into the workplace and develop skills and capabilities through the delivery of Highways Agency contracts.

WINNER: AMEY

The Amey Talent Scheme has been established to identify and nurture future employees. It recognises different roles and needs, and this is reflected in its three apprenticeship and two graduate schemes, which address general and more specialist skills. Their key strategy is to help build and sustain talent and to bridge the skills gap for the future by training current staff. Individuals in Area 9 provided strong evidence of the benefits of Amey's scheme.

Amey's Craig Willsher, Tom Bannister and Scott Millar

HIGHLY COMMENDED: ATKINS

The Atkins Operational Training Academy was established in 2008 and has now matured to the extent that the company employs experienced full-time training advisors. Atkins has achieved award body status with several national bodies, such as City & Guilds and Lantra. The academy demonstrated its value by ensuring a visibility of skills and gaps – vital when making changes – through the competency passport card carried by all employees.

Atkins' Mark Harrison and Des Bourn, pictured with Graham Dalton

Delivering sustainable value and solutions

Recognising suppliers that have integrated environmental, social, economic and management aspects of sustainable development into the delivery of Highways Agency contracts.

WINNER: BALFOUR BEATTY

Aidan Brannan and Stuart Culley

Balfour Beatty, with their waste partner UK Waste Solutions, delivered the first Highways Agency major project with zero waste to landfill – the A46 Newark to Widmerpool scheme. This was a massive achievement given the Highways Agency's stretching procurement strategy priority for a 50 per cent reduction of waste to landfill compared to four years ago. There are also many examples of good site, materials and compound management.

Balfour Beatty also contributed to the wellbeing of neighbouring communities through charitable and educational activities and by training and developing local people. This has left a legacy in assisting local people with future employment opportunities. Achieving all this demonstrates that Balfour Beatty is not only embracing the principles of sustainable development but also delivering them.

See more

HIGHLY COMMENDED: COSTAIN CARILLION JOINT VENTURE

M1 junctions 10 to 13 managed motorway

There are many good examples of good environmental management and interaction with local communities on the M1 junctions 10 to 13 managed motorway scheme. Notable highlights included managing the water runoff from the site compound and a dedicated site allotment before the full site capacity was needed.

The joint venture should be praised for challenging the environmental credentials of the site's 'green' welfare units and also the challenge of alien crayfish species discovered in large numbers in a brook. Both the units and the crayfish were removed, the latter permanently (and sympathetically). The joint venture also successfully trialled a small lightweight autonomous drone for essential aerial photography, rather than flying expensive and fuel-hungry aircraft flights.

HIGHLY COMMENDED: A-ONE+

Andrew Sharp, Stuart Cordier and Steve Balmer from A-one+, with Graham Dalton

A-one+'s safety barrier renovation and reuse is a major step for a sustainable solution to a common problem. Their positive and engaged work with its supply chain has come extremely near to a closed-loop system for renovation, restoration and re-use of damaged metal vehicle restraint systems.

See more

HIGHLY COMMENDED: INTERSERVE AND ELECTROKINETIC

The crawler rig in action

Interserve stabilised a critical road embankment using Electrokinetic's new patented technique, called the electrokinetic geosynthetics process, to deliver the long-term solution of a better drained and stabilised slope. Interserve and Electrokinetic retained the established vegetation and the protected species in the area, employing this technique at reduced costs and lower carbon emissions over conventional practices.

Special Olympics-related commendation

In recognition of support provided during the London 2012 Olympic and Paralympic Games.

HIGHLY COMMENDED: FMG

FMG is a national vehicle recovery contractor that delivered an innovative and value-added service during the London 2012 Games. This included providing pre-positioned on-road support at 19 strategic locations in addition to normal facilities. While these were mainly in the east and south-east, they extended to key locations including Weymouth and Portland for sailing events, and Manchester and Coventry for football. This ensured we could rapidly respond to clear incidents on Olympic routes.

Other innovations included employing new operators rather than over-stretching existing local operators and placing recovery experts in the Highways Agency's Olympics silver command to offer tactical support.

This support contributed to the Highways Agency clearing a major incident on the M4 ahead of an Olympic rowing event two hours more quickly than is usual for that type of incident.

Philip Graham, Jim Dawson and Kevin Gordon from FMG, with Graham Dalton

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